

2019 POPCORN UPDATES

- **Commission**

- Units will earn a base commission at 32%
- Units will have the option to earn up to an extra 5% in commission to total 37% in commission by doing the following:
 1. Committing to sell by July 26 (+ 1% in commission)
 2. Attending your District Kickoff (Date TBD) (+ 1% in commission)
 3. Placing your Show & Sell order online by the deadline of Aug. 28 (+ 1% in commission)
 4. Placing your Take Order & Prizes online by the deadline of Nov. 12 (+ 1% in commission)
 5. Paying Council on time and in full by Dec. 6 (+ 1% in commission)

- **Sort & Distribution Days**

- Sorting days have been moved to Thursdays with distribution taking place the following day on Fridays
 1. Show & Sell Sort Day – Thursday, September 12 8AM-10AM
 2. Show & Sell Distribution Day – Friday, September 13 5PM-7PM
 3. Take Order Sort Day – Thursday, November 21 8AM – 10AM
 4. Take Order Distribution Day – Friday, November 22 5PM – 7PM

- **Returns**

- Units are able to return up to 25% of their original Show & Sell order with a \$5 restocking fee per case.

