

Frequently Asked Questions

How much does IAA retain for services?

The pricing structure for the Boy Scouts of America is a flat fee of \$180 per vehicle.

How much does the BSA National Council retain for services?

The National Council will take 5 percent of the proceeds to process the payment back to the local council.

Does IAA handle the donation of boats and trailers? If so, must a boat be trailered?

In most cases, boats need to be trailered. Generally speaking, most of the boats that are not trailered would cost more to process than they are worth. Exceptions would be boats that are of higher value (e.g., a functional sailboat that is still in the water). There is simply not a competitive market for fiberglass hulls lacking a motor and a trailer. Each boat is treated uniquely and measured for its return vs. costs.

Can a donation made from our council page be designated to us regardless of ZIP code?

The donor must know the specific council name or council identifying number. If the donor does not know this information, the donation will go to the council in the donor's ZIP code.

Upon sale, how quickly are proceeds sent to the council?

Proceeds are processed by IAA and electronically transferred twice a month to the National Council. The National Council will process payments to local councils one time per month, so local councils can expect payment within 60-days of IAA selling the donated vehicle.

Is there a link for our website so donors can process their donation directly with IAA?

Yes, a website link was provided in the email sent on September 8, 2011, by the Boy Scouts of America's National Development Office to all local councils. These instructions and additional materials are available on the Brand on Demand site as well.

Once a vehicle is donated, how quickly does IAA pick up the vehicle, and is the cost for transportation included in the flat fee?

Within 100 miles of our 160 locations, we pick up within 24 hours. Farther than that is typically two days. Yes, towing is included in the flat \$180 rate.

Does IAA handle airplanes, campers, trailers, etc.?

Yes, we handle and sell it all—from a moped to a tractor trailer, farming and construction equipment, and everything in between.

Does IAA generate the 1098-C?

Yes, we manage all the tax reporting, donor tax forms and provide the donor with the sales receipt. We also take care of the charity's responsibility to the IRS at the end of the year.

What additional information or materials can I expect to receive?

Materials will be offered on the Boy Scouts of America's Brand on Demand site, and communication will continue from the National Development Office.

What are the hours of the call center?

We have 24-hour coverage seven days a week. The call center is open from 8 a.m. to 8 p.m. Eastern time, and an after-hours answering service handles all other times.

What happens when the donor calls in to make their donation?

We collect some basic information in regard to the donor and their vehicle. We set the time for the tow to be scheduled and review the title documentation needed. We ask the donor to prepare the vehicle. We tell them we will be securing the title, keys, and vehicle at the time of pickup.

What happens when the donor makes their donation using the Internet?

We collect some basic information in regard to the donor and their vehicle. We are notified as soon as they complete the donation online and then contact the donor immediately during business hours and set the time for the tow schedule and review the title documentation needed. We ask the donor to prepare the vehicle. We tell them we will be securing the title, keys, and vehicle at the time of pickup.

What if there is a title problem?

We are the single point of contact to assist the donor with any title needs. We review the title paperwork with the donor upon the initial contact, and will work with the donor to collect the title paperwork to resolve any title problems. We require the title or documentation required for obtaining the title, and we will apply for the title and use our Title Solutions Department if needed. We also obtain lien releases if one is required.

When will the donor receive their tax receipt?

On average, their receipt is sent within 30 days after the pickup of the vehicle.

Is the donor's Social Security number required?

A Social Security number is not required if the vehicle sells for less than \$500. If the vehicle sells for more than \$499, the IRS requires that your Social Security number be on the tax receipt, and then the donor can deduct the actual sale price of their vehicle.

Is the donor's title required?

That is based upon the laws within the state the vehicle is in and the year of the vehicle being donated. However, we will walk any donor through the title documentation needed. If the donor does not have a title, we will have our Title Solutions Department assist in getting the proper documentation to obtain a duplicate title.

